

State of California—Health and Human Services Agency
Department of Health Services



GRAY DAVIS
Governor

September 17, 2003

Dear Interested Parties:

The California Department of Health Services' (DHS) Office of Medi-Cal Procurement (OMCP) is releasing the enclosed draft copy of Request for Proposal (RFP) 03-75006 to acquire fiscal intermediary (FI) services and the underwriting of California's Medi-Cal Dental program. This procurement project is to acquire Contractor services for the takeover, operation, and eventual turnover of the California Dental Medicaid Management Information System (CD-MMIS). The wide range of services required under this contract includes the adjudication and processing of claims, prior authorization processing, provider enrollment, and provider surveillance and utilization review. The purpose of this letter is to request your comments and suggestions concerning the draft, for consideration prior to release of a final RFP.

This document is **not** a solicitation for submission of a Technical Proposal. It is a **very preliminary draft** of the requirements expected to be included in the final RFP. Many issues remain outstanding regarding the direction DHS intends to take with this contract. However, in the interest of time, and to allow the prospective bidders the opportunity to better understand this contract, we are publishing it with these issues remaining unresolved. DHS is requesting the input of all Interested Parties to help us finalize RFP 03-75006.

Please note that the methodology regarding the Telephone Call Center pricing reimbursement and the Base Volume Method of Payment maximum range plus levels and minimum range minus levels listed in this RFP are very preliminary, and where necessary have been identified as To Be Determined (TBD). Similarly, the Evaluation and Selection section is in the preliminary stage and figures such as the Final Score Calculation have been listed as TBD where needed.

Also note that the Takeover section, Exhibit A, Attachment 1, of the RFP is still under consideration by the DHS and remains subject to change.



Do your part to help California save energy. To learn more about saving energy, visit the following web site:
www.consumerenergycenter.org/flex/index.html

DHS is also allowing up to three Additional Contractual Services (ACS) to be submitted provided that one of the three is a CD-MMIS system replacement. If a prospective bidder does not wish to propose a new system then only two ACS' may be submitted. Please review the section on ACS' carefully.

In this RFP, Interested Parties will discover several major changes to the contract, including:

- New provider regulations;
- Standards imposed by the Health Insurance Portability and Accountability Act of 1996;
- A Document Imaging Management System requirement; and,
- The adoption and implementation of new procedures to directly reimburse Medi-Cal beneficiaries pertinent to the Conlan v. Bontá Lawsuit.

Details about these requirements may be found in Section A.1., Purpose, on pages two through four of this RFP.

As a reminder, the Data Library for this procurement is now open to Interested Parties by appointment only. Please note that RFP Appendix 6, Data Library Index, in this draft includes a revised list of the contents that can be found in the Data Library, and is also available on the OMCP website at <http://www.dhs.ca.gov/mcs/omcp/html/Dental%20FI.htm>.

Your input is very important in helping us finalize the RFP, however please do not provide suggestions that are outside the control of the contractor, or that are in conflict with law, regulation, or federal mandate. Please note that DHS does not intend to respond to input received. The final RFP will incorporate those suggestions and modifications accepted by the DHS.

In order to ensure that your comments or questions are fully considered, please submit them in writing only by close of business **October 24, 2003** to:

Department of Health Services
Office of Medi-Cal Procurement
Attn: Donna Martinez, Chief
P.O. Box 942732 - MS 4200
600 North Tenth Street, Room 240C
Sacramento, CA 94234-7320

You may mail your comments to OMCP, or fax them to us at (916) 323-7456, or send them via e-mail to OMCPRFP5@dhs.ca.gov.

Interested Parties
Page 3
September 17, 2003

Thank you for your interest in the California Dental Medicaid Management Information System procurement effort. If you have any questions, you may contact Lisa Kale or Denise Peterson of my staff at (916) 323-7406.

Sincerely,

Donna Martinez, Chief
Office of Medi-Cal Procurement

Enclosure